

松翰科技公司簡介

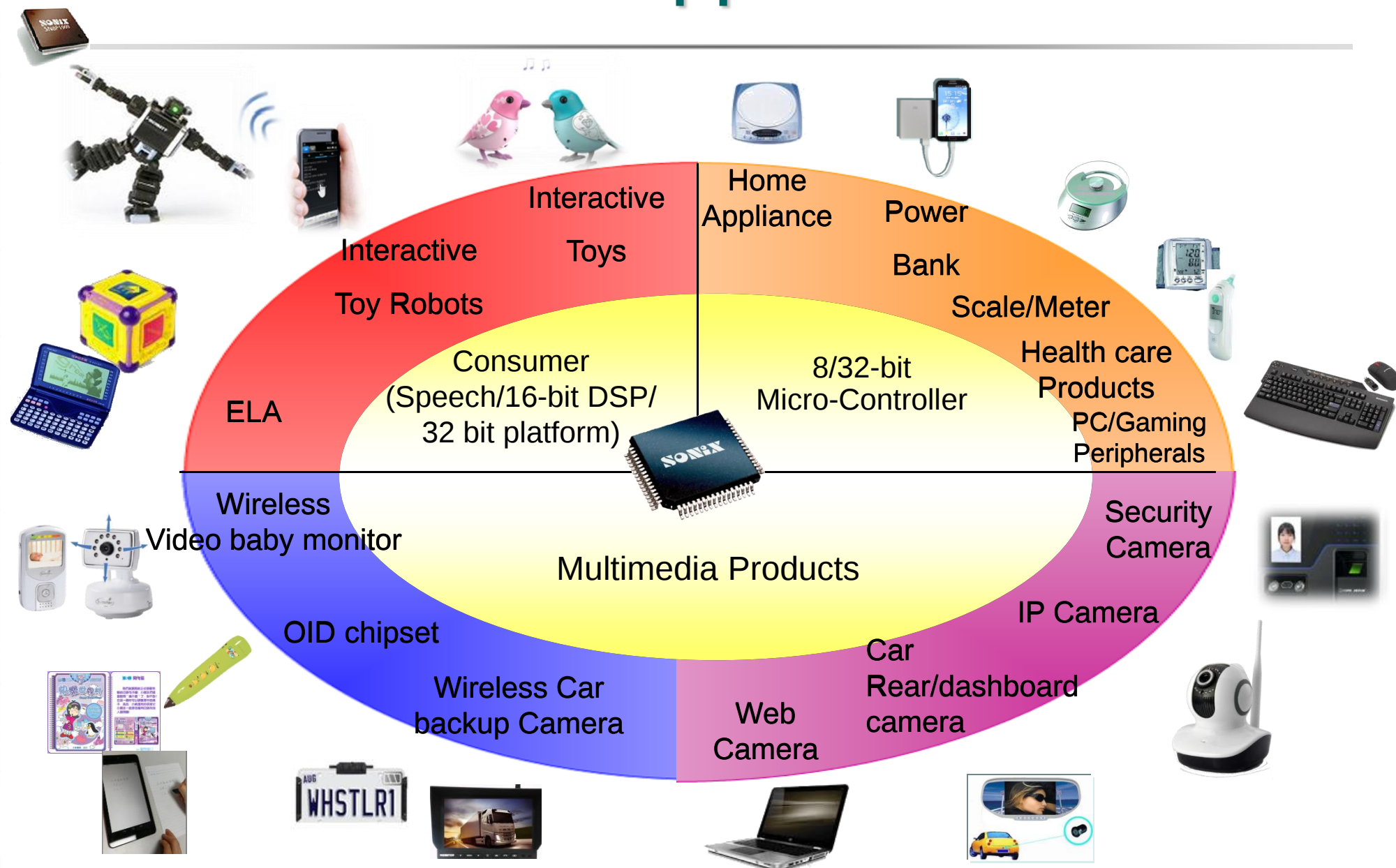
SONiX Technology Co., Ltd. Company Briefing

Spokes person: Daniel Pan

Date: March 14th, 2025



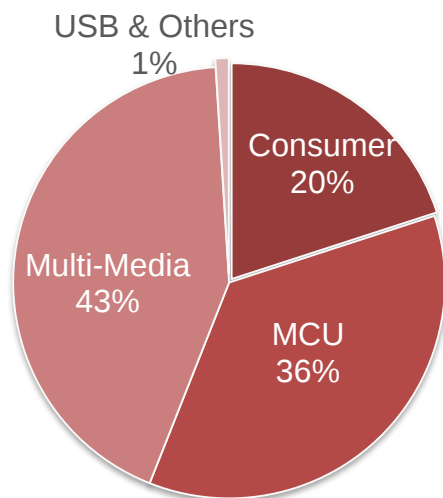
Product Lines & Applications



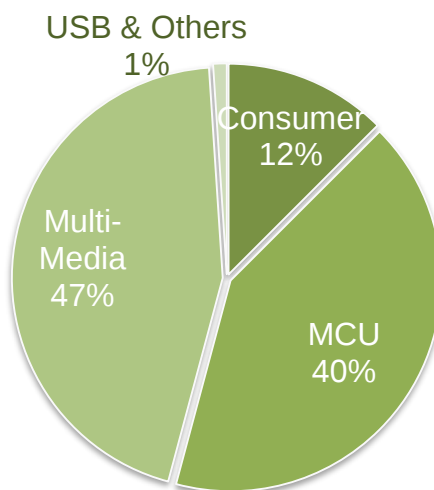
Product Mix Change



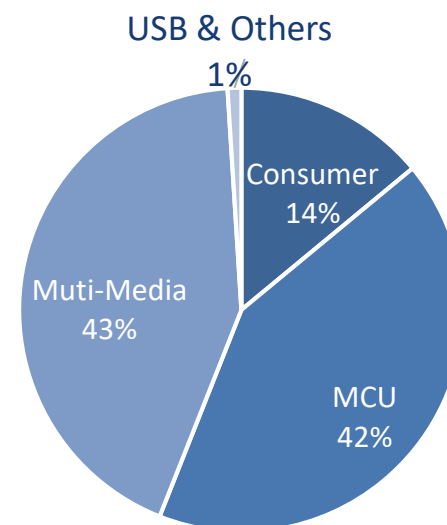
FY2022



FY2023



FY2024



Sonix MCU Overview by Applications



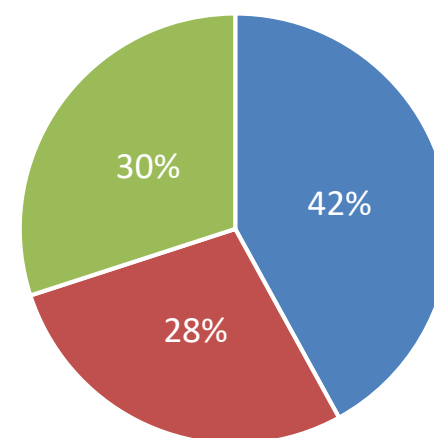
SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
Forehead /Ear thermometer   Blood pressure Monitor  Scale Products  Mesh Nebulizer  Glucose Meter  	Remote Control    Battery Charger  Drone  Others     Home Appliances      	PC Peripherals   Gaming Accessories    USB Type C PD Charger 

Sonix 2024 MCU breakdown



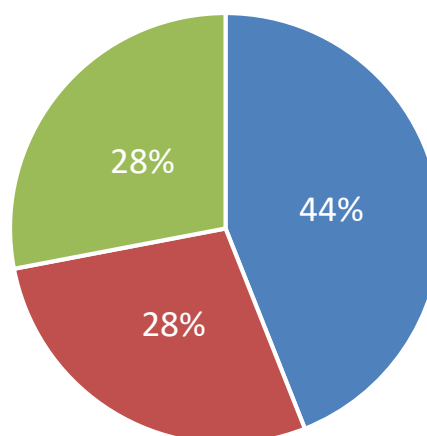
FY2024

■ GP MCU ■ USB MCU ■ SOC MCU



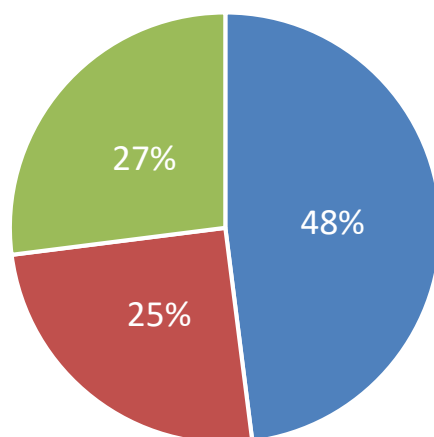
FY 2023

■ GP MCU ■ USB MCU ■ SOC MCU



FY 2022

■ GP MCU ■ USB MCU ■ SOC MCU





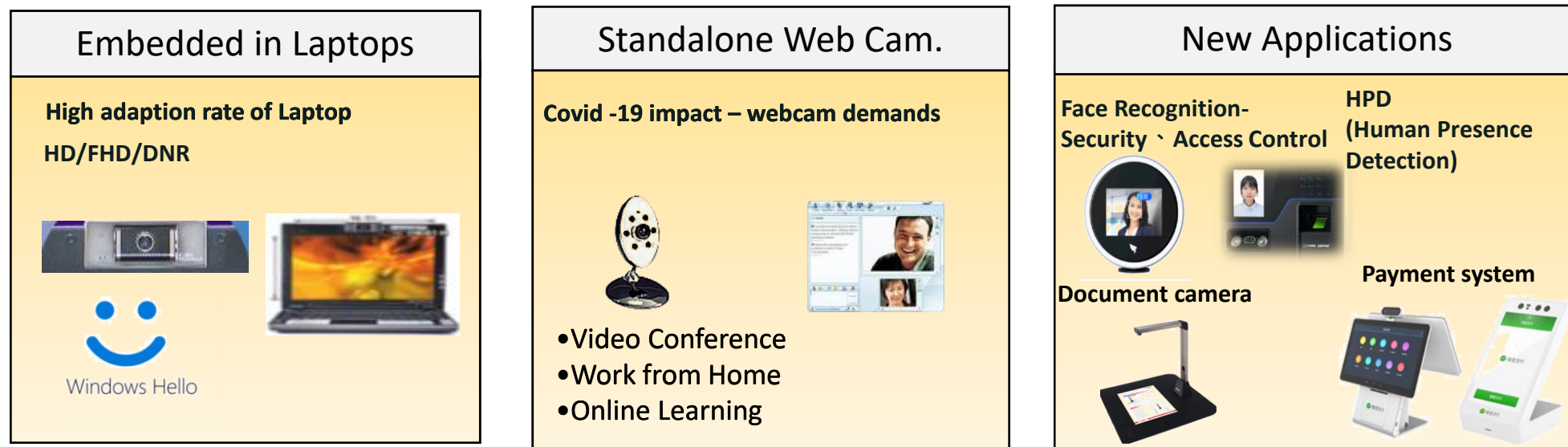
Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

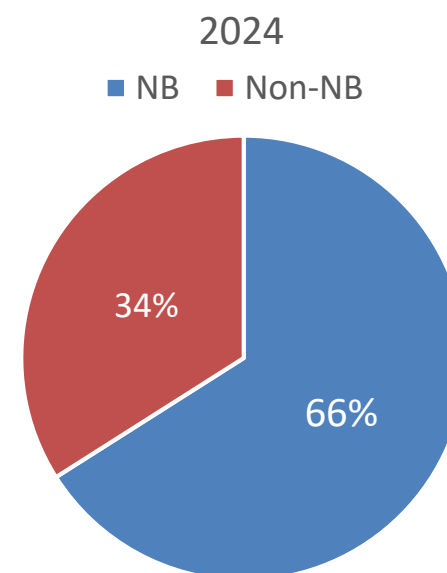
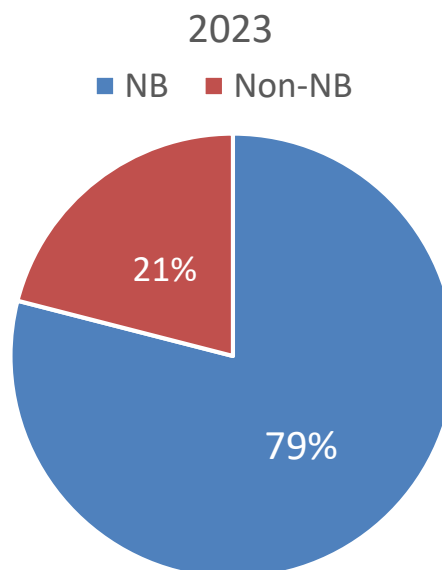
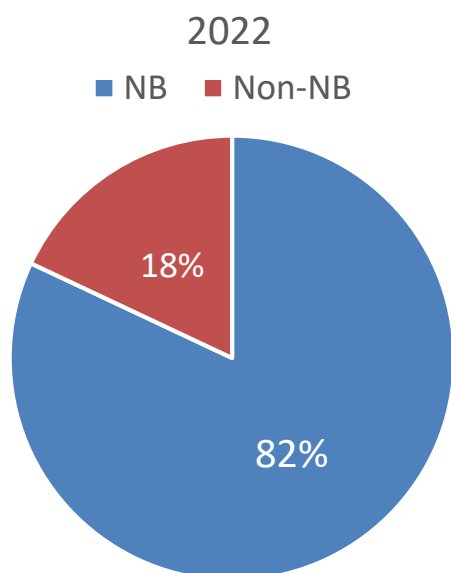
■ Aggressive expansion



■ New applications create larger markets



Webcam IC breakdown





2024 Financial Results Summary

Unit: NT\$ in Thousand

	2024	2023
Net Sales	2,744,466	2,609,937
Net Income	179,090	185,882
EPS (NTD)	1.07	1.11
Cash and cash equivalents	1,430,158	1,058,821
Inventories, net	626,748	768,771
Inventory Turnover Days	170	253
Accounts and Notes Receivables	308,368	310,768
Total Assets	4,040,388	4,107,766
Total Liabilities	521,342	546,151
Total Equity	3,519,046	3,561,615



2024 Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2024	%	2023	%	YoY(%)
Net Sales	2,744,466	100%	2,609,937	100%	5%
Gross Profit	1,141,846	42%	1,090,270	42%	5%
Operating Income	85,470	3%	157,929	6%	-46%
Income Before Tax	200,239	7%	201,163	8%	0%
Net Income	179,090	7%	185,882	7%	-4%
 Gross Margin Rate	 42%		 42%		
 EPS (NT Dollars)	 1.07		 1.11		



2024 4Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2024 4Q	%	2023 4Q	%	YoY(%)
Net Sales	716,630	100%	710,230	100%	1%
Gross Profit	295,141	41%	306,069	43%	-4%
Operating Income	9,812	1%	71,479	10%	-86%
Income Before Tax	40,805	6%	57,776	8%	-29%
Net Income	34,871	5%	41,688	6%	-16%
Gross Margin Rate	41%		43%		
EPS (NT Dollars)	0.21		0.25		



2024 4Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2024 4Q	%	2024 3Q	%	QoQ(%)
Net Sales	716,630	100%	691,410	100%	4%
Gross Profit	295,141	41%	280,821	41%	5%
Operating Income	9,812	1%	15,107	2%	-35%
Income Before Tax	40,805	6%	28,625	4%	43%
Net Income	34,871	5%	23,059	3%	51%
Gross Margin Rate	41%		41%		
EPS (NT Dollars)	0.21		0.14		



High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2018	2019	2020	2021	2022	2023
EPS	2.02	2.03	6.11	8.71	3.45	1.11
Cash Dividend	2.08	2.1	5.7	7	2.5	1.2
Payout Reatio	103%	103%	93%	80%	72%	108%

The End

